Motus Foundation

• **Non-profit organization** facilitating transfer of sustainable solutions for maritime, energy, transport, logistics, as well as environment and blue economy.

• **Conduct research**, organise seminars and conferences, deliver opinions, actively participate in projects, and support the legislative process in line with our scope of works.

• Established and developing **Polish LNG Platform** as a part of the BSR LNG Cluster.
Why Motus Foundation?

Few small scale LNG projects that resulted in the establishment of an extensive network of ports with deployed facilities for LNG bunkering in the Baltic region.
Why Motus Foundation?

- Experience
- Networking
- Knowledge
- Access to the latest information and regulations

**2014**
- LNG in Baltic Sea Ports 1 & 2
  - 01/2012-12/2014

**2015**
- HEKLA Kick off meeting
  - 18/11/2015
  - Port of Helsingborg

**2016**
- HEKLA on-the-road campaign South-East Baltic
  - Gdańsk/Gdynia/Sopot/Riga/Ventspils
  - Green InfraPort
  - 04/2016-03/2017
- GoLNG 2
  - 05/2016-04/2019
- HEKLA Baltic Ports LNG Forum
  - 02/06/2016, Vilnius
- Green InfraPort Seminar
  - 03/06-01/07/2016
  - Kiel
- Seminar on comprehensive ports
  - 07/09/2016
  - Helsinki
  - Baltic Ports Conference
- Green InfraPort Seminar
  - 08/09/2016
  - Helsinki
  - Baltic Ports Conference

**2017**
- Go LNG Polska
  - 13/10/2016
  - University of Gdansk
- Green InfraPort Seminar
  - 12/2016
  - Gothenburg
- LNG Bunkering Training for Port Communities
  - 23-24/11/2016
  - Port of Valencia
- HEKLA on-the-road South-West Baltic
  - Spring 2017

**Why Motus Foundation?**

- Experience
- Networking

**Knowledge**

- Access to the latest information and regulations
Baltic LNG Cluster

- Part of Go LNG project
- Composed of local clusters
- Maritime LNG Platform (Germany)
- LNG Cluster (Lithuania together with representatives from Latvia and Estonia)
- Go LNG Denmark (Denmark)
- Planned - Sweden and Norway
Polska Platforma LNG

- Marine fuel
- Fuel for road transport
- Energy for industry
- Production
- Cooling energy
Polish LNG Platform

- Exploiting the potential of LNG
- Concentration of resources on the most promising LNG development directions
- Closer cooperation

Part of Baltic LNG Cluster
Within the GoLNG project
Why Platform?

- Transfer experiences from other countries
- Support LNG market
- Opinion-forming activities
- Platform for discussion
- Acquiring EU funds
- Access to international contacts
- Growth of foreign expansion
- Strengthening international cooperation
- Increasing efficiency and competitiveness
- Education and awareness raising
- Seminars and conferences
- Integration and cooperation of business and academic sector
- Creating innovative projects
Action Plan for Polish LNG Platform

- **Promotional** and communication activities
  - Setting up a website
  - Newsletter
  - Latest news related to the LNG market (including news from partners);

- **Report preparation**: Recommendation for LNG Market Development in Poland - market analysis and potential development areas;
  - analysis of the potential of technology companies, R&D sector - analysis of administrative policies and barriers
  - recommendations (presented at the planned LNG conference);
Action Plan for Polish LNG Platform

- **Lobbying activities**: Meetings with government administration and institutions (e.g. lack of LNG references in the Strategy for Responsible Development).

- **Identification of EU funds** and participation opportunities in EU projects

- **Initiation of cooperation** with the Baltic LNG Cluster under the GoLNG project

- **Other** regional and EU opportunities
Action Plan for Polish LNG Platform

Events:

- **LNG conference**
  - Invite government administration
  - promotion of transport (trucks, buses)
  - LNG refueling station
  - energy use
  - meeting of the Polish LNG Platform

- **Press conference** and press release (during the conference)

- **Study trips** e.g. LNG terminal in Poland
Action Plan for Polish LNG Platform

Events under the Go LNG project:

- Establishment of BSR LNG Cluster & Competence Center, Vilnius, Lithuania, 26-27 April 2017
- Study trip to Lidköbing LBG plant, Port Göteborg, DFDS and Nya Ävlsborg measurement station, Göteborg, Sweden, 9-11 May 2017
- Technological workshop, LBG production, Samso, Denmark, 6-12 June 2017
- Study trip, Netherlands, subject: LNG, inland waterways, import terminals and transport of heavy vehicles, Netherlands, 20-21 September 2017
- Baltic Ports Organization Conference
  - Go LNG – LNG Policy Conference
  - Trelleborg, Sweden, 7-8 September 2017
What have we done so far

- Seminar „GoLNG Polska” – 18.10.2016 Sopot
What have we done already

- Seminar „GoLNG Polska” – 18.10.2016 Sopot
- Seminar „LNG bunkering in the seaport” – 7.02.2017 Port of Gdynia Authority
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- Establishment of the Baltic LNG Cluster
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- Establishment of the Baltic LNG Cluster

- Legal registration of Polish LNG Platform – ongoing
Partners
Potential partners

Shell Consulting Engineers
ILF
Systemy BEST grzewcze FUEL
GASPOL ENERGY
PGNiG
GAZ system
DNV-GL
LOTOS
Marubeni
WÄRTSILÄ

POLISH LNG PLATFORM
Thank you!

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