



# LNG Bunkering Seminar

**Small-scale distribution for coastal and short-sea shipping**  
Klaipeda, October 17<sup>th</sup> 2014

**09:00 Welcome speech by H. E. Mr. Dag M. Halvorsen, The Ambassador of Norway to Lithuania**

**09:10 Section 1 – Introduction**

- Introduction to the seminar  
Speakers: Jan Tellkamp, Naval Architect Principal Consultant, Project Management DNVGL; Trond Jerve, Director Sales & Business Development Bomin Linde.
- The port management plans and view of LNG in the harbor, existing and future operators in the port  
Speaker: Arvydas Vaitkus, Director General, Klaipeda Port Authority

**09:30 Section 2 – LNG Bunkering Solutions**

- LNG Bunkering: Market Development & Solutions  
Speaker: Trond Jerve, Director Sales & Business Development Bomin Linde
- LNG Fuelling Solutions for Port Logistics and the Hinterland Connections  
Speaker: Dr. Thomas Tork, Senior Business Development Manager Bomin Linde

**10:30 – 11:00 Coffee break and networking**

- Opportunities for the small scale LNG supply in the Baltics  
Speaker: Aksel Skjervheim, Marine LNG Business Development Manager Gasnor
- Small Scale LNG solutions GE Oil & Gas  
Speaker: Robert Moreau, Director Renewable Energy Solutions - GE Oil & Gas

**12:00 Section 3 – The economic aspect**

- LNG pricing at Klaipeda LNG terminal  
Speaker: Mindaugas Aleška, LNG commerce project manager, Klaipedos nafta
- The Economic Aspect Cost of LNG Supply & LNG terminal  
Speaker: Trond Jerve, Director Sales & Business Development Bomin Linde
- Gas prices today and going forward, wholesale and impact on retail prices for LNG as bunkering fuel  
Speaker: Karen Sund, Sund Energy

**13:00 Lunch and networking**





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## 14:00 Section 4 – Reference

- LNG fuel - a Norwegian Ferry Tale  
Speaker: Finn Arne Rognstad, Vice President Business Development, Rolls-Royce Marine AS
- Small scale LNG distribution and terminal - A one stop solution  
Speaker: Stig A. Hagen, Director, Kanfer Shipping

## 14:40 Coffee and networking

## 15:00 Section 5 – Regulatory requirements

- Risk management for LNG terminal development  
Speaker: Jan Tellkamp, Naval Architect Principal Consultant, Project Management DNVGL
- Developing infrastructure in Klaipeda port  
Speaker: Artūras Drungilas, Marketing Director Klaipeda Port Authority

## 16:00 Questions/B2B meetings/Networking session

## 17:00 End of day

### TIME & PLACE

Klaipėda State Seaport Authority  
J. Janonio str. 24,  
LT-92251, Klaipėda, Lithuania

### REGISTRATION

[https://docs.google.com/forms/d/1J6sSEr0o3jXc6BGJeGUhpeg5qHZe6TmRikXsdsAyY3o/viewform?c=0&w=1&usp=mail\\_form\\_link](https://docs.google.com/forms/d/1J6sSEr0o3jXc6BGJeGUhpeg5qHZe6TmRikXsdsAyY3o/viewform?c=0&w=1&usp=mail_form_link)

### HOTEL

Radisson Blu Klaipeda/ use promotion code LNGMT book on Radisson website

Please note that this event is by invitation only.

Participation is free of charge.



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